

Software as a Service (SaaS) Description	DIR Discount %	MSRP	Price With DIR Discount
Zoom Video*			
Zoom Video Conferencing License	3.00%	\$199.90	\$193.90
Zoom Video Conferencing License for H.323/SIP Room Connector	3.00%	\$499.00	\$484.03
Zoom Video Conferencing License: Webinar	3.00%	\$1,400.00	\$1,358.00
SeamlessDocs*			
SeamlessDocs: Fillable Smart Form Platform: enables organizations to simply upload PDF documents and double click to start typing or right click to eSign. SeamlessDocs' proprietary technology can convert any document into a fillable mobile friendly cloud doc that can be completed, eSigned if necessary and build a database of the information in real time. SeamlessDocs and SeamlessGOV Platform: Includes 3 Users, 75 SeamlessDocs	2.00%	\$49,950.00	\$48,951.00
BeachHead Solutions*			
BeachHead Solutions: Simply Secure (Software as a Service) for <u>PC's and Macs</u> . SimplySecure solution enables organizations to remotely secure the vulnerable mobile devices in your organization, including those devices owned by employees. SimplySecure enables organizations to encrypt data residing on devices, remotely enforce passwords for security policy, remotely complete wipe of devices if they are lost or stolen and much more.	5.00%	\$99.00	\$94.05
BeachHead Solutions: Simply Secure (Software as a Service) for <u>Phones and Tablets</u> . SimplySecure solution enables organizations to remotely secure the vulnerable mobile devices in your organization, including those devices owned by employees. SimplySecure enables organizations to encrypt data residing on devices, remotely enforce passwords for security policy, remotely complete wipe of devices if they are lost or stolen and much more.	5.00%	\$36.00	\$34.20
BeachHead Solutions: Simply Secure (Software as a Service) for <u>USB Storage</u> . SimplySecure solution enables organizations to remotely secure the vulnerable mobile devices in your organization, including those devices owned by employees. SimplySecure enables organizations to encrypt data residing on devices, remotely enforce passwords for security policy, remotely complete wipe of devices if they are lost or stolen and much more.	5.00%	\$28.00	\$26.60

Important Note: Vendor's quote to DIR customers shall include the DIR Administrative Fee. The fee will be added after the discount is applied to the MSRP.