

# LMC Data Corporation

**GSA Contract Schedule 70 # 47-QTCA24D00AK**

**California CMAS Contract**

**Certified Small Business (SB)**

**Cage Code 44C28 – DUNS #363215232**

**UEI # EBMNEXAMJH58**

## Global Cloud Data Management

LMC Data is a Certified Small Business that provides comprehensive data availability and Data Protection-as-a-Service solutions including Cloud Computing Services, cloud backup, disaster recovery, mobile endpoint, and SaaS applications. Our robust suite of established technology partners maintain 20+ global data center locations, are SOC 2, HIPAA, and PCI compliant and offer custom managed and monitored services including 24/7 support. LMC's mission is to protect our customers data, 24/7, from anything – natural disasters, cyber theft, human error, system corruption.

All LMC solutions have proven their value in the private and public sectors.

### Partnership

LMC Data prides itself on its ability and willingness to partner with large, 3<sup>rd</sup> party organizations for the purpose of providing customers with the technologies they require. **We welcome opportunities to partner with large businesses servicing the public sector such that technology-related solutions can more easily be procured by the end customer.**

## Corporate Capabilities:

### Microsoft Azure and related solutions:

- Microsoft Azure Government is the mission-critical cloud, delivering breakthrough innovation and security to U.S. Government customers and their partners. With world-class security, protection, and compliance, agencies can accelerate cloud adoption with confidence, in a consistent hybrid environment designed for flexibility and scale.
- Microsoft 365 and Office 365 Deliver the power of cloud productivity to businesses and government agencies of all sizes, helping save time, money, and free up valued resources. The Microsoft 365 and Office 365 plans combine the familiar Microsoft Office Desktop suite with cloud-based versions of Microsoft's next-generation communications and collaboration services.
- Microsoft Office 365 GCC provides compliance with Federal requirements for cloud services, including FedRAMP Moderate, and requirements for criminal justice and federal tax information systems (CJI and FTI data types).
- Microsoft Office 365 GCC High and DoD Environments deliver compliance with Department of Defense Security Requirements Guidelines, Defense Federal Acquisition Regulations Supplement (DFARS), and International Traffic in Arms Regulations (ITAR).
- Other Microsoft Solutions: Surface, SQL, HoloLens2, Windows Server

### Amazon AWS (Public Sector):

- AWS Public Sector offerings include over 125 fully featured services for compute, storage, databases, networking, analytics, machine learning and artificial intelligence (AI), Internet of Things (IoT), mobile, security, hybrid, virtual and augmented reality (VR and AR), media, and application development, deployment, and management.
- Major categories include Compute, Storage, Database, Network, and Analytics. Within those categories are some core, fundamental services of the AWS platform.
- AWS Government (Federal) solutions are tailored to the unique needs and missions of the U.S. Federal Government (**AWS GovCloud US, FedRamp**)
- AWS for DOD provides a securer, scalable and cost-efficient solution for DOD agencies with the strictest requirements. The AWS Cloud is uniquely positioned to provide scalable solutions to DoD customers, whether through tactical edge solutions, DevSecOps, artificial intelligence and machine learning (AI/ML), high performance computing (HPC), or other capabilities.
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### Google Cloud (Public Sector):

- Google Cloud (Civilian and GCP/FedRamp) provides cloud-native storage and compute infrastructure with layered security, machine learning and analytics at web-scale. Integrated Big Data solutions can harness the power of the cloud to capture, process, store and analyze data within a single platform to allow you to draw valuable insights to fuel real mission success.

## **Other Solutions:**

### **LiveVault: Cloud Backup – Server Environments**

LMC's Cloud-based server backup service is the industry's most secure (256 AES encryption & SSL), scalable, and easy-to-manage disk-based cloud backup and on-demand data recovery service (and available on our GSA contract) — ensuring continuous Backup-as-a-Service (BaaS) with fully managed and monitored 24/7 support. Our managed, automated service replaces Tape - Removes the time, expense and possible human error in tape backup.

### **eFax: Securing/Enabling Fax Networks**

Our electronic fax solution is the world's leading enterprise-grade cloud fax solution and provides state-of-the-art Digital Cloud Fax Technology and enables agencies to streamline the exchange of business-critical documents and eliminate the costly infrastructure of an in-house fax network. With our eFax service, agency stakeholders can securely send/receive documents containing PII such as Electronic Health Records (EHR) faxes online. Our eFax service (which is available on our GSA contract) enables users to easily sign, edit and organize faxes digitally with the assurance that the services utilize HIPAA/HITRUST compliant transport security.

### **jSign: Secure Digital Signature**

JSign is a state-of-the-art cloud based secure send and sign to clients seeking an internet-based alternative. JSign helps stakeholders create signing workflows involving multiple signers, routes the signing email invitation to all the signers, authenticating the signers before signing and storing the signed document in the in-built repository. JSign helps automate client business processes and workflow, delivering a strong return on investment, improving worker productivity, and focusing, foremost, on security through blockchain and Two-factor authentication.

### **Mimecast: Email Management**

Through our technology partner, LMC provides customers with the leading email management and cyber security solution for complete email, data and web security. Our service/solution provides automated email archiving and continuity while simultaneously preventing data leakage, phishing attacks, and other cyber threats.

It is worth noting that more than 90% of cyber-attacks start with email, and many are designed to evade Microsoft's defenses. With our solution, organizations can optimize M365 protection in minutes with AI powered detection. Our cloud-based email security solution enhances and augments M365's email security protections, layering on AI-powered, best-in-class detection capabilities to block the most sophisticated email attacks. Organizations get a solution with simplified administration that's optimized out of the box. Your organization gets world-class protection for the top attack vector — email.

### **Cloud-Based DR/Backup (Server/VM's)**

LMC's SaaS offering enables cyber, data and operational resilience for every organization with the Data Resiliency Cloud, the industry's first and only at scale SaaS solution. Customers can radically simplify data protection, streamline data governance, and gain data visibility and insights as they accelerate cloud adoption. The service enables organizations to centralize the data protection and management for enterprise workloads including physical file servers and/or NAS and databases, virtual (MS Hyper-V, VMware vSphere, and Nutanix AHV) and hybrid (VMware Cloud on AWS – VMC) environments.

### Endpoint Protection

Our Endpoint protection solution delivers a powerful endpoint backup, file sharing, collaboration, and data-loss prevention in one unified solution. Our SaaS service provides comprehensive data protection to mitigate data loss risks such as accidental and malicious deletion and ransomware attacks across multiple SaaS workloads, including MS 365, G Suite, Salesforce, and Slack with automated and centrally managed backup and flexible recover options.

### Customized Professional Services/Solutions

LMC Data offers professional services to customize related to the managed services represented on this capabilities statement.

**Carrier Agnostic Network Management Service:** Provides a high-touch approach to network management, our team of experts work on your behalf to detect, isolate and resolve issues. Our approach embodies a genuine out-task model, ensuring that your organization retains complete control over the hardware while entrusting us to manage the network and configuration to your desired level of involvement.

**Our custom management and monitoring platform is built on three technology pillars: ServiceNow®, LogicMonitor®, and Sisense;** providing real-time visibility into your network. Gain an unparalleled view into your network that provides valuable insight through a single control dashboard, **regardless of carrier or technology.**

**Interested in something else?** Through our partnerships with Carahsoft and AppDirect, we have access to 1,000's of different technology solutions and procurement contract vehicles.